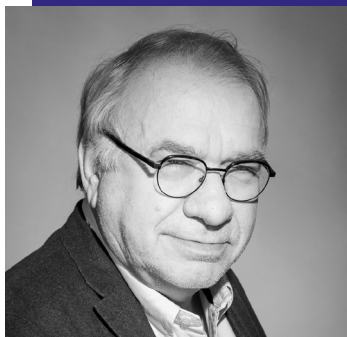





LAFAYETTE DMC





We are proud to take over from François GAILLIARD and bring our experience and energy to the development of **LAFAYETTE DMC**.

Our expertise in events and functions will bring **LAFAYETTE DMC**'s customers creativity and boldness for a different vision of France and Monaco. Our culture of high standards and attention to detail, our sense of service and our expertise will guarantee quality and success.



We pride ourselves on our relentless search for the best talents and gathering them together to bring our customers' ambitious projects to fruition.

*How satisfying it is to motivate our local knowledge networks to develop **new program ideas**.*

*The experience of **LAFAYETTE DMC**, the commitment of our teams and the motivation of our partners will take you to the very best!*

What a joy it is to welcome our foreign clients and offer them exclusive and original programs in France and Monaco.



Every Detail Matters...

Authenticity

Creativity

Sustainability

Customization *Professionalism*

Passion

Legacy

Flexibility

...to turn fleeting moments into lasting memories!



MISSION STATEMENT

Since 1986, LAFAYETTE DMC has been a trailblazer in the MICE industry, redefining excellence in event management.

Our mission is to craft transformative experiences that inspire and captivate. With a commitment to innovation, sustainability, and client-centric solutions, we curate seamless conferences, incentives, meetings, and exhibitions that leave lasting impressions.

Our enduring passion for excellence drives us to be the preferred partner for those seeking extraordinary events in France and Monaco



-
- Eternal **genuine rookie** since 1986
 - **Whatever your language**, your needs will be understood by our 40 permanent international staff
 - Over 425 years of cumulated experience to **feed your inspiration**
 - Up to 20 000 **happy few** per year
-

- Our expertise is validated **350+ times per year** by your industry peers
- 100% of our **clients are rewarded** for the confidence they placed in us
- Financial Stability : whatever the **weather**, we have the **umbrella**
- The largest of France with 4 offices : **doesn't matter where...we know how !**



LAFAYETTEDMC

Offices & *DESTINATIONS*

National coverage with local expertise and dedicated staff



Paris



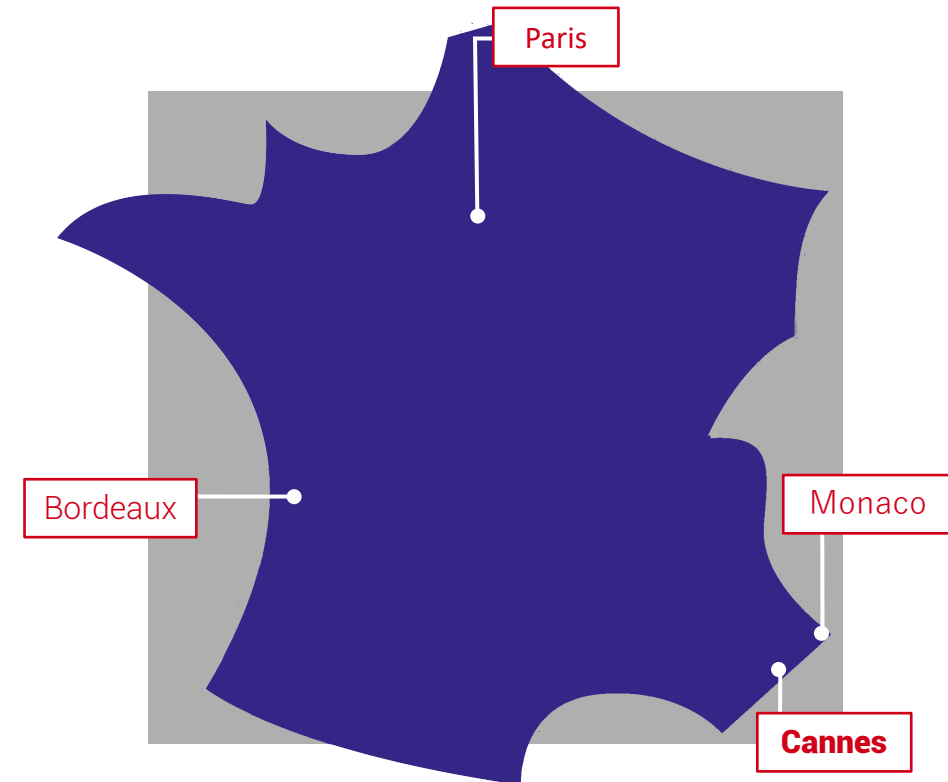
Bordeaux



Cannes

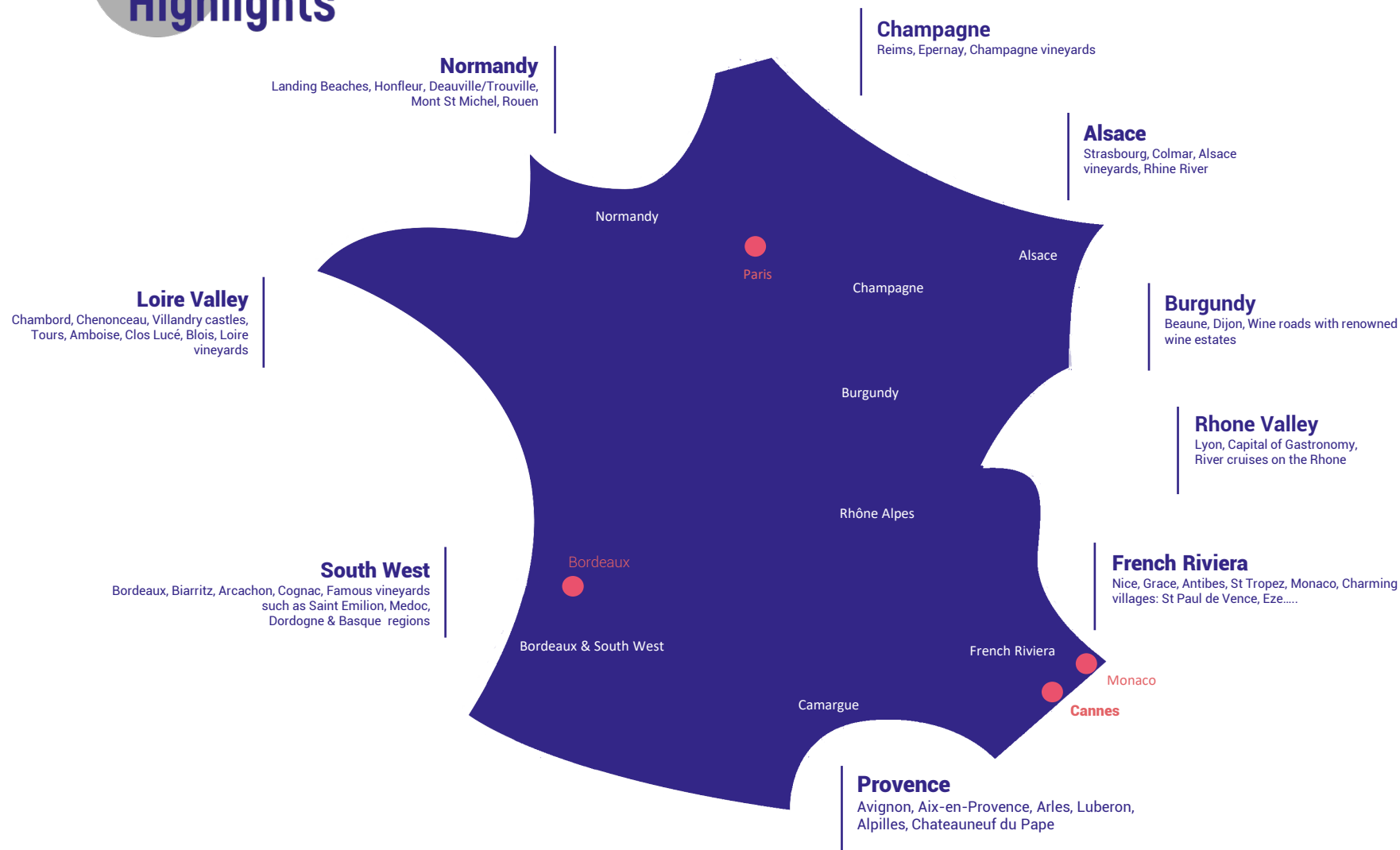


Monaco



DESTINATIONS

Highlights





Business Time Line **& Experts**

SALES TEAM

- International markets coverage.
- Permanently proactive.
- Easy reach.
- Active members of the main industry.
- Organizations.
- Top of the notch consortia.

CREATIVE MANAGER

- RFP analysis.
- Customized and detailed proposal.
- Itemized costing.
- Site inspection.
- Final proposal review and validation.

PROJECT MANAGER

- Binding contract securing all agreed services.
- Select and supervise a dedicated on-site operation team including :
 - A lead operation supervisor.**
 - Additional staff** according to your project.
- Provide regular budget assessments via proforma invoicing.
- Complete final billing within 30 days of program departure.



Respect for local communities

We understand the importance of respecting local cultures and contributing to the well-being of communities.

LAFAYETTE DMC promotes fair tourism by working closely with local stakeholders. We support local initiatives, encourage fair trade and ensure that our tourism activities directly benefit local people.

Environmental protection

Preserving the environment is a responsibility we take very seriously.

LAFAYETTE DMC strives to minimize its ecological impact by promoting environmentally friendly practices. We promote sustainable transport, reduce waste, and encourage our partners to adopt responsible practices to protect ecosystems.

Education & awareness

We believe in the power of education to create positive change.

LAFAYETTE DMC is committed to raising awareness of sustainability issues among our customers, employees and partners. We encourage responsible behavior.

Continuous innovation

Sustainability is a constant journey of improvement.

LAFAYETTE DMC is committed to staying at the forefront of sustainable practices by encouraging continuous innovation within our company. We actively seek ways to improve our operations and minimize our environmental footprint.



LAFAYETTE DMC





Products & **SERVICES**

- *Transportation and logistics*
- *Hotel accommodation and venue selection*
- *Staffing*
- *Entertainment*
- *Event production*
- *Catering*
- *Dinners & Parties*
- *Activities*
- *Gifts*
- *Online registration*



Conditions *of* BUSINESS

LAFAYETTE DMC proposes to work in unique and innovative ways, due to tax changes in France & Europe and can now offer 3 financial processes.

Choice of the financial way should obviously be made at the quotation stage and before entering into contracting phase.

Option 1

VAT on margin.

Option 2

Events with LAFAYETTE Event.

All expenses **without VAT, Lafayette Paris only.**

Option 3

Representative Contract.

Open book policy with all our suppliers.

Recoverable VAT for all expenses incurred (except on staffing costs)

Management fee invoiced **without VAT.**



Contact us/



8, rue Saint Augustin
75002 Paris
France
+33 1 55 04 79 79
paris@lafayettedmc.com



7 avenue Windsor
06400 Cannes
France
+33 4 92 18 38 66
frenchriviera@lafayettedmc.com



Le Victoria, Bloc F13 Bd
Princesse Charlotte MC 98000
Monaco
+37 7 97 98 03 40
monaco@lafayettedmc.com



149 rue Camille Godard
33000 Bordeaux
France
+33 5 56 44 27 68
southwest@lafayettedmc.com

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